

KOPPLIN KUEBLER & WALLACE

THE MOST TRUSTED NAME IN EXECUTIVE SEARCH AND CONSULTING

Announcing Thomas B. Wallace III, CCM as New Partner And Company Name Change

SCOTTSDALE, AZ - June 7, 2016 — **KOPPLIN KUEBLER & WALLACE**, one of the most recognized names in private club search and consulting, has its eyes on the future.

“As I reflect on 20 years of search and consulting work in the private club industry, I’m very excited as we begin our 21st year as **KOPPLIN KUEBLER & WALLACE**,” enthused principal Dick Kopplin.

Today, we are excited to announce our new partner, Tom Wallace, and our new company name, **KOPPLIN KUEBLER & WALLACE**.

Wallace, before joining the firm two years ago and now becoming a partner, served in club management at some of the country’s most recognized private clubs.

“Being a part of the inspiring team at **KOPPLIN & KUEBLER** over the last two years has been incredible. The passion Dick and Kurt have for the advancement of our industry is second to none. As a partner I will bring my passion and leadership to the team to help build and expand upon the incredible legacy and reputation that **KOPPLIN & KUEBLER** has built,” said the firm’s newest partner, Tom Wallace.

It’s a significant step for the firm, which has been expanding steadily during the past 10 years by very carefully and very selectively adding associates, after Kurt Kuebler joined Dick Kopplin as a partner to form **KOPPLIN & KUEBLER**.

“I met Dick in 1996, just when taking over the vice-president/general manager’s role at Scottsdale’s Desert Highlands Golf Club (home of the first skins game),” explained partner Kurt Kuebler. “I was very appreciative of Dick’s assistance in getting me familiar with the club (he was its first vice-president/general manager), and was impressed even more as I learned of the depth and breadth of his experience and insights to success in this industry.”

“Nine years later we both agreed, it was time.” Kurt joined the firm and quickly demonstrated his talents and value to the company as it evolved into **KOPPLIN & KUEBLER**, one of the most recognizable names in the private club industry.

“Our clients are the judges of what we’ve accomplished, but what we hope the vast majority will tell you is that we’ve helped them recognize that a new standard of collaborative leadership is necessary in today’s club industry,” Kuebler explained.

“I believe that we’ve had a significant impact on improving the lives and well-being of both our client clubs and the candidates we’ve placed – figuring out that the style, alignment and overall fit is critical. And our success is predicated on the fact that we never take it for granted, or go through the motions with any of the tasks we take on,” Kuebler added.

“We have never deviated from our original three-fold mission statement: to improve the well-being of our client clubs, advance the careers of our candidates and have fun every day,” Kopplin related. “Our decisions now mean developing a company succession plan that allows for new thinking and generational leadership looking toward the future.

“The next 20 years will be just as exciting, and it really begins with building our world class team. Our continued growth and success, has been the result of providing a high level of ethical service to both our client clubs and our candidates. While Kurt and I have focused everyone’s attention on the importance of our core values, we also recognize the need for continual improvement,” Kopplin said.

The firm, from the time Dick Kopplin started the company as *KOPPLIN SEARCH, Inc.*, twenty years ago, has very carefully and very selectively added associates because of their talent, their dedication and their passion for the private club business.

From the very beginning, **Nan Fisher** has provided the firm with administrative support. “Nan has been the person who keeps all the plates spinning, while keeping us all focused on what we need to do every day,” Kopplin added.

Kevin Peters, a former special investigative agent with the U.S. Treasury Department, through KR Peters Security, has provided additional service as the company has grown.

For over six years, **Lisa Carroll** has been a part of the **KOPPLIN KUEBLER & WALLACE** team focusing on executive chef searches. She also conducts educational seminars on a regular basis at CMAA, ACF and HFTP Chapter events and conferences.

Jack Sullivan, after completing a 40-year club management career in both country and yacht clubs assists the firm with strategic planning work, an area in which he has particular expertise. Sullivan has guided over a hundred clubs through a strategic process, all aimed at the betterment of the club’s operation. He also assists with other operational consulting and executive placement.

Armen Suny, after a long career in golf course agronomy, club management, and development, found a “natural fit” providing search and consulting services through the firm.

Karin Durkee, while remaining busy with her own consulting firm, assists the team with technical needs, survey analysis and additional administrative support.

We are grateful for the opportunity to serve the private club world doing what we love to do,” Kopplin expressed. “We are really excited about the future as we continue to grow our firm along with the private club industry.”

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About KOPPLIN KUEBLER & WALLACE

KOPPLIN KUEBLER & WALLACE’s award-winning team is the leading recruiting firm assisting clubs with executive level positions for GM/COOs, golf professionals, golf course superintendents, executive chefs, assistant general managers and clubhouse managers for private, resort and developer owned properties. For more information please visit www.kkandw.com.

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